

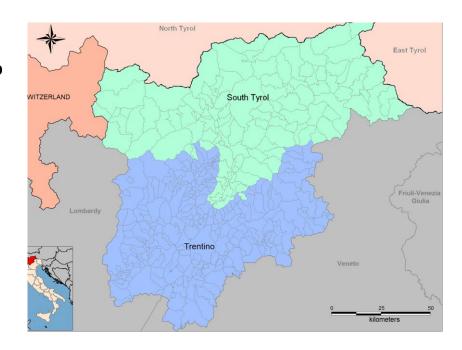
Structure

- 1. Introduction
- 2. Who IDENTITY
- 3. What CONTENT
- 4. Why SERVICES
- 5. Where INDIVIDUATION
- 6. When MAINTENANCE
- 7. How USABILITY
- 8. By What Means FEASIBILITY



Introduction

- 7,400.43 square kilometres
- Alpine Highlands. About 64.5 % of the total area of South Tyrol lies above 1500 m AMSL
- 530,000 inhabitants
- Language: German, Italian, Ladino
- 7 million visitors in 2019
- Main markets: Netherlands, Belgium, Germany, Austria, Switzerland and Italy



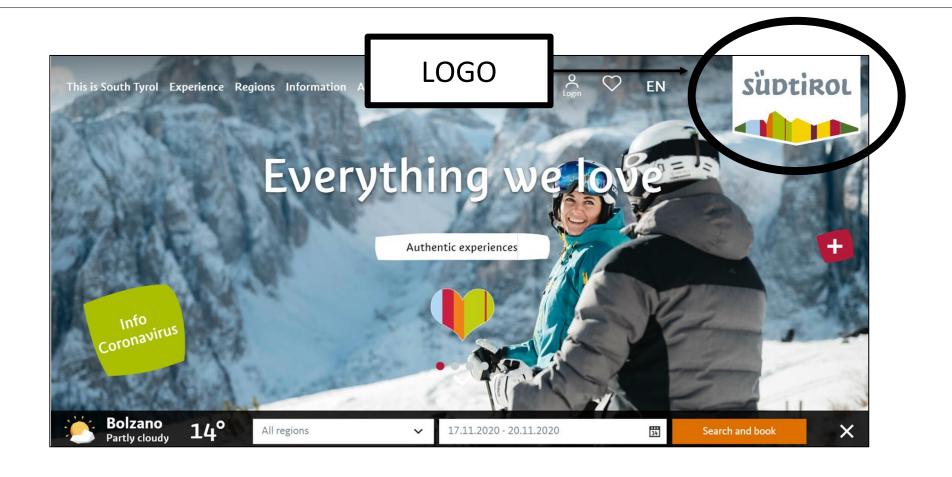


Who - IDENTITY

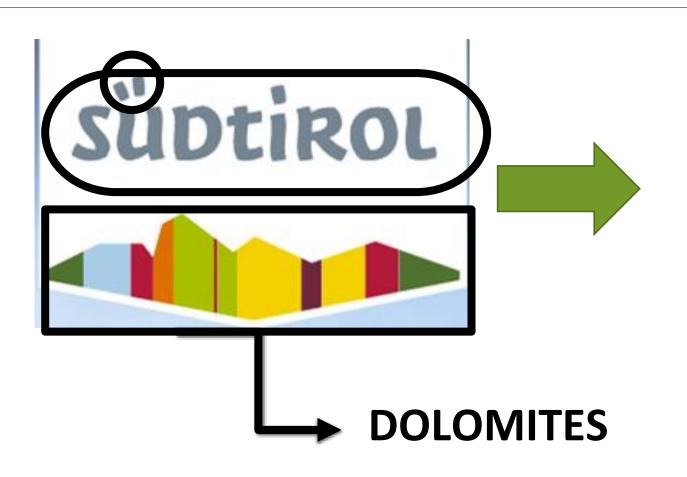
Alessia De Bagge - 1049500



Web Identity



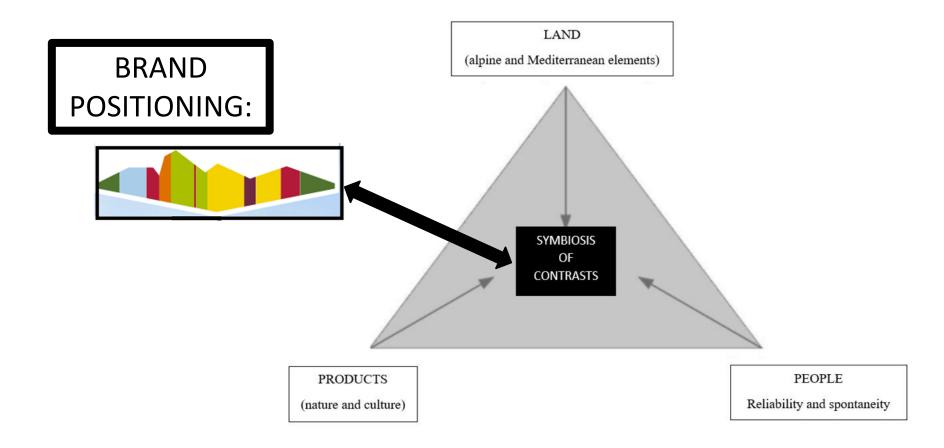
Web Identity



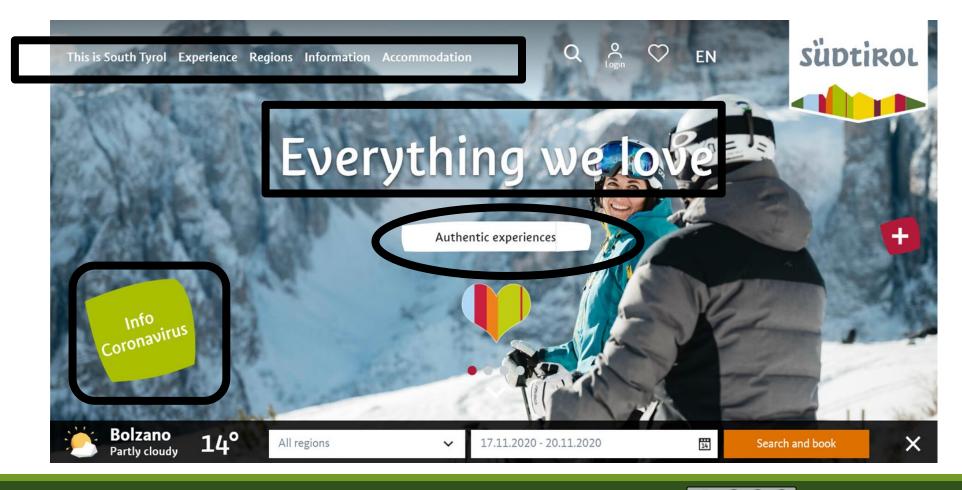
The use of a specific font and illustration is not by chance:

Vitality and dynamism

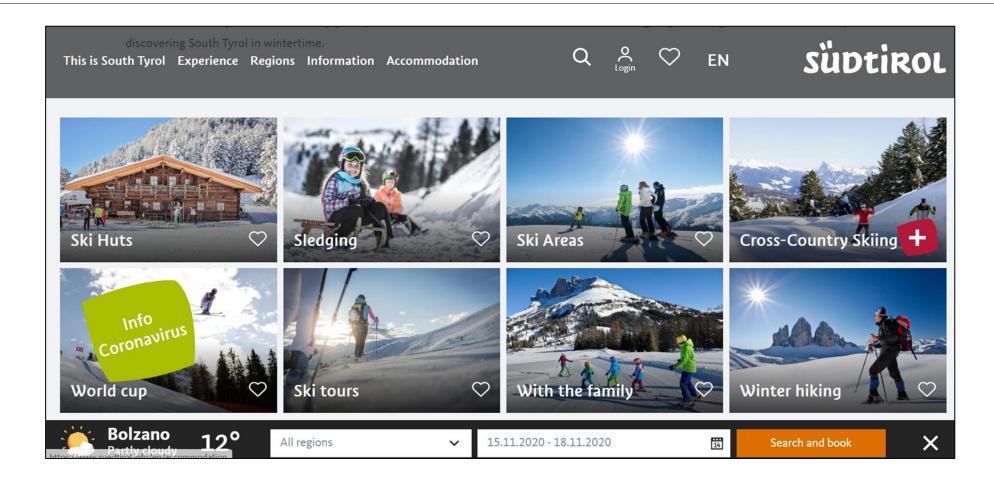
Web Identity



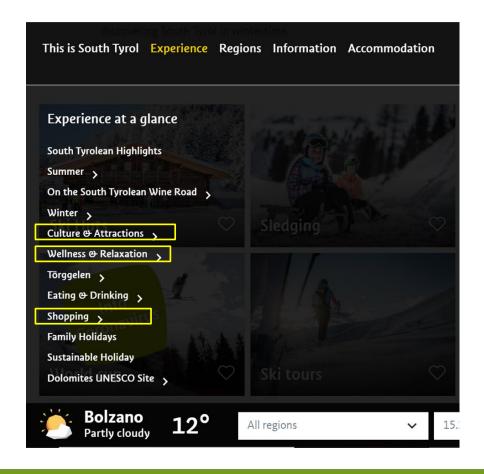
Graphic Design



Destination image

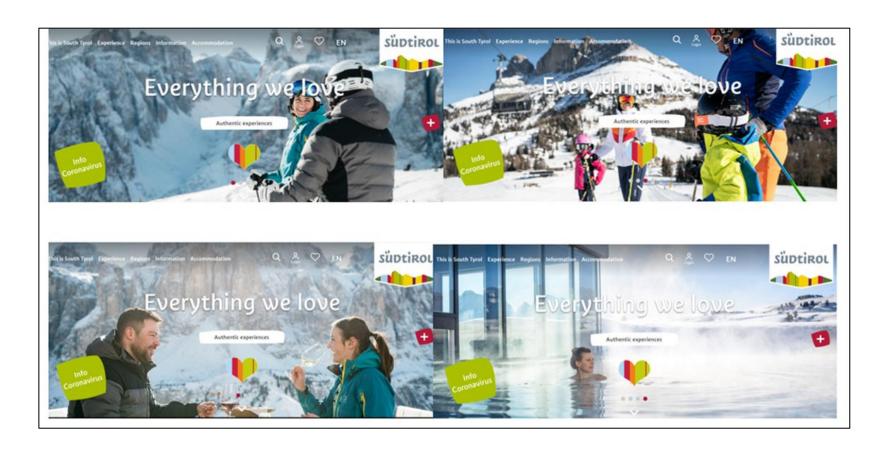


Destination image



Graphic Design

SPORT AND WELLNESS



Social Presence



Social Presence



Social Presence



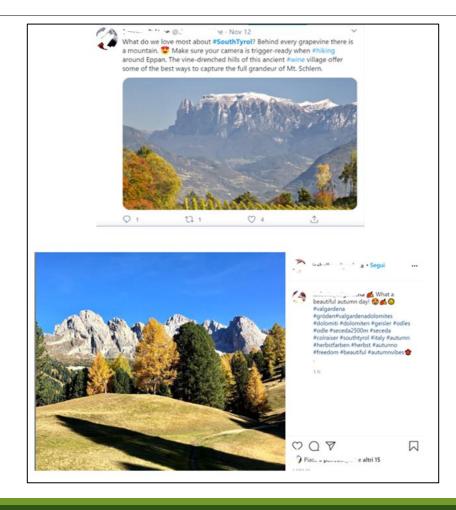


Web Reputation

Visitors share a very positive image about the destination. They are always satisfied with their trip in South Tyrol and always leaving positive comments below pictures of South Tyrol.

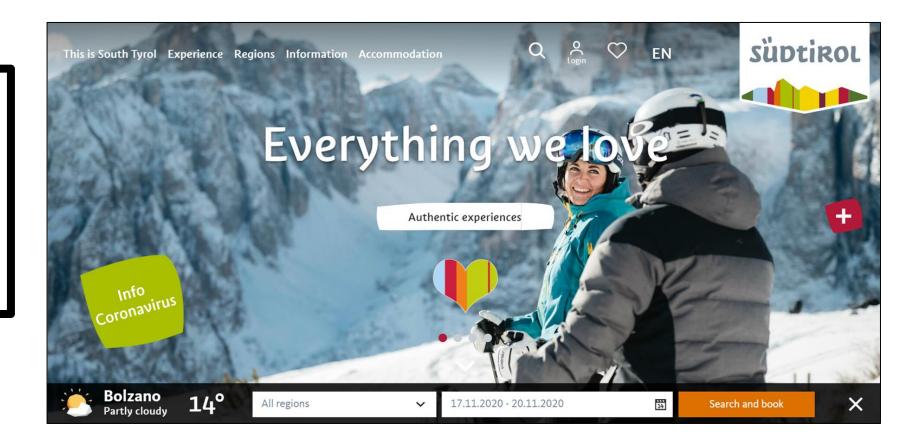


Web Reputation



Destination Geographic Position

From the home page of the website is not possible to understand where the destination is located.



Personalisation

NANOs





FAMILIES

COUPLES



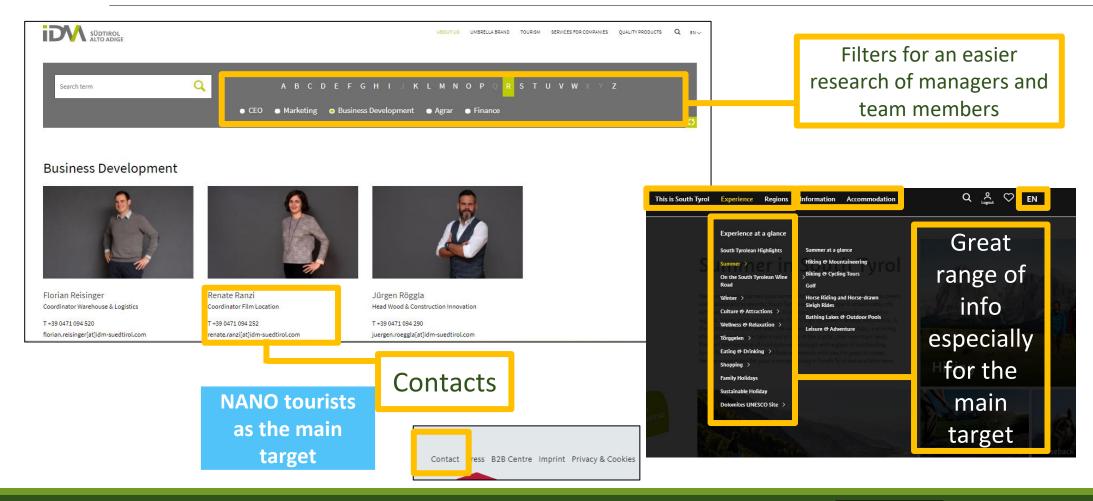


What - CONTENT

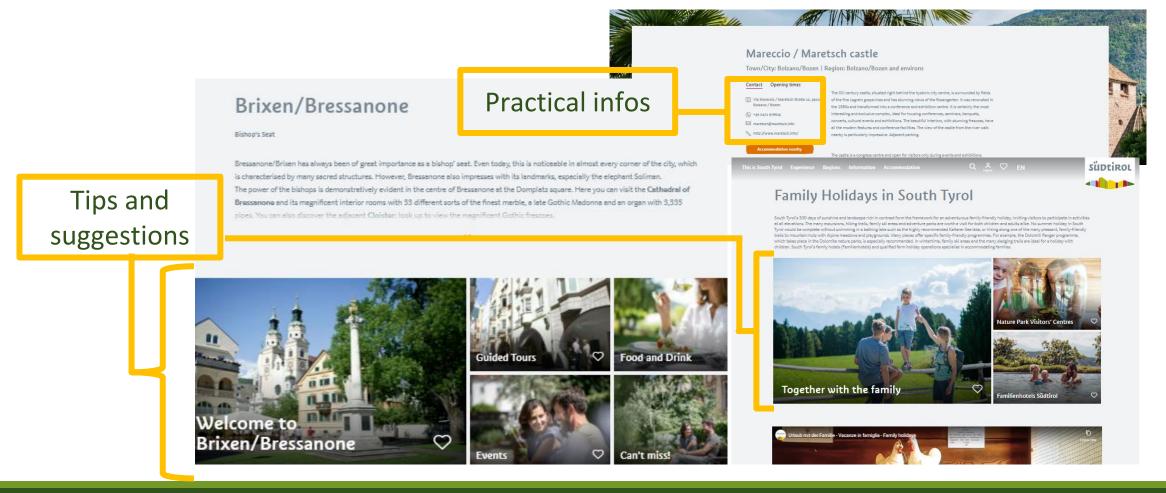
Adele Donda - 1073043



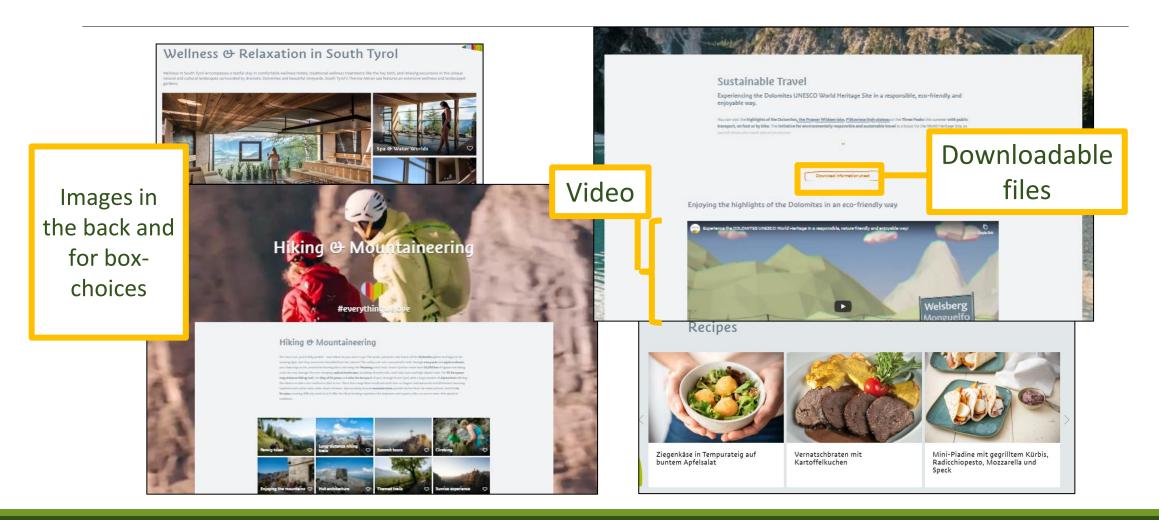
Manager's Needs & Info



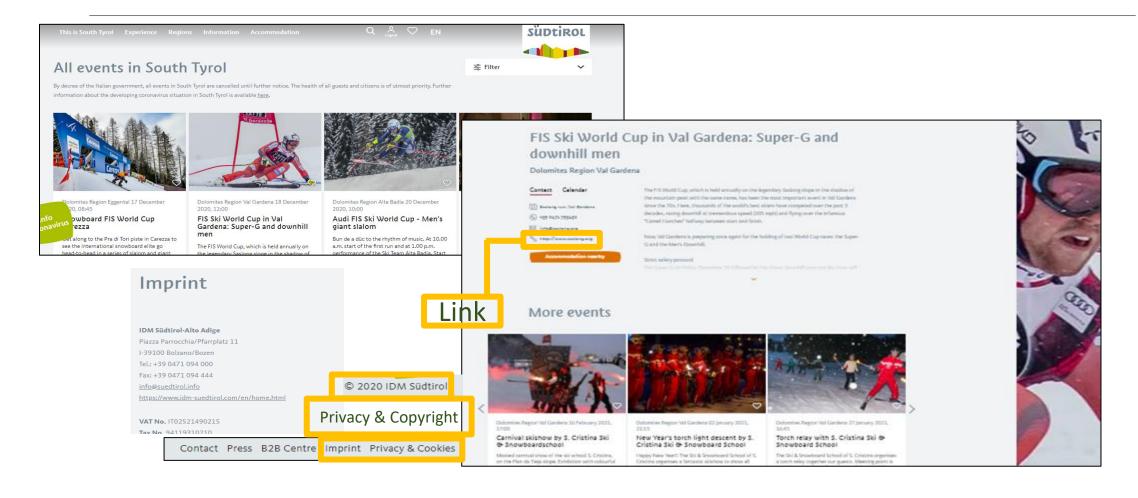
Users' Content Compliance & Info



Media



Links, Events & Copyrights

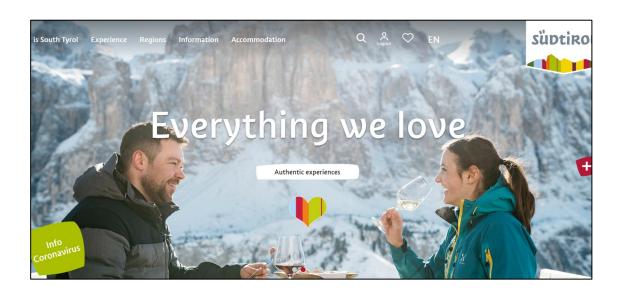


Why - SERVICES

Rachele Colpo

WHY?-SERVICES

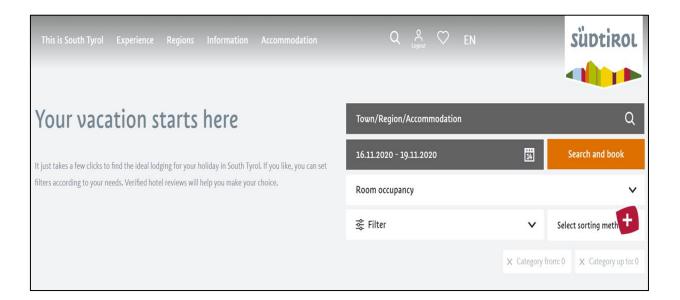
MANAGERS' NEEDS SATISFIED



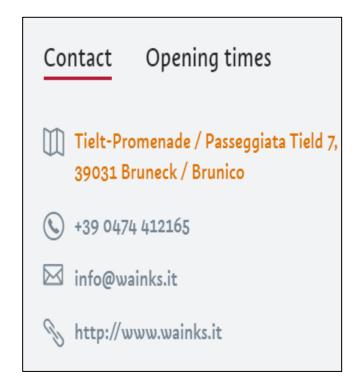


E-commerce Is Offered

Internal booking platform



Restaurants and other **experiences** cannot be booked directly.

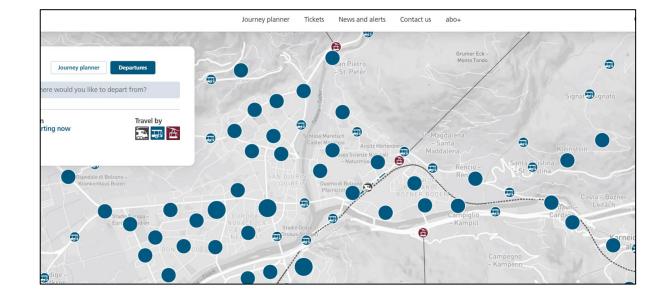


Transport

- External links to local transport websites
- Attention to the COVID situation



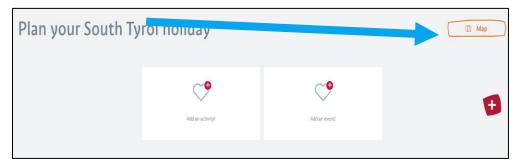


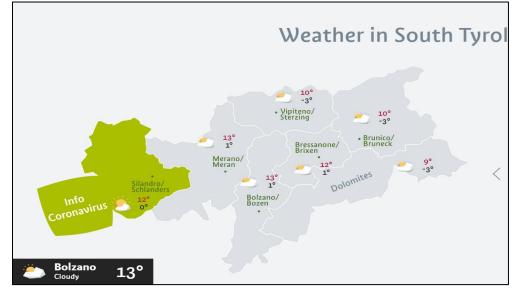


Cartography and Weather

- Cartography available in the weather page
- Also present in Trip planner
- Meteo: weather forecast provided directly in the homepage







Security & Privacy

- Privacy policy available in English,
 Italian and German
- Https protocol



suedtirol.info/it

Information About Cookies

Cookies are small text files that a website temporarily places, with help from the browser, onto the hard disk of a client's computer in order to store little bits of information about the website. There are various types of cookies, which can be divided into two categories: technical cookies and profiling cookies, the latter of which are used for marketing and promotional purposes.

We use cookies to personalise content and ads, to provide social media features and to analyse our traffic. We also share information about your use of our site with our social media, advertising and analytics partners who may combine it with other information that you've provided to them or that they've collected from your use of their services. You consent to our cookies if you continue to use our website.

For detailed information, please visit: https://www.suedtirol.info/en/cookie-info



Where - INDIVIDUATION

Irina Serdyukovskaya & Ivan Kuznetsov



Overview of the Domain. Traffic & Authority

- Total Monthly Visits 534.51K
- Domain Authority 82/100
- Main traffic source Search
- More than 9K referring domains & 205K links

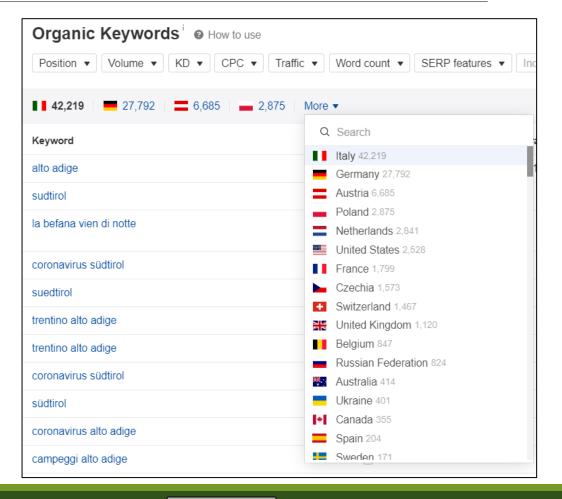






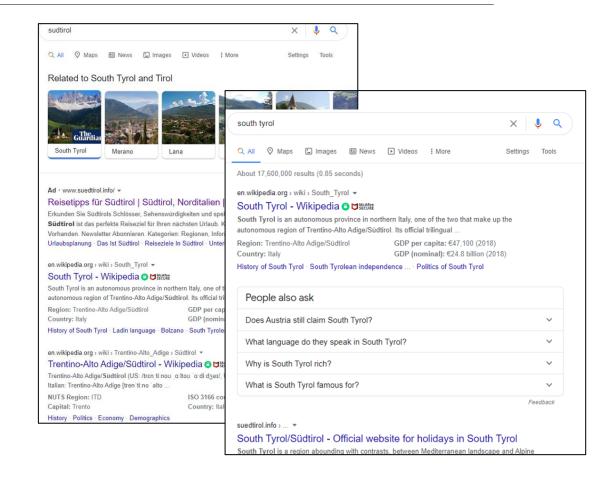
Search Visibility. Languages & Countries

- Main countries are Italy, Germany, Austria
- Website has good visibility in countries like
 Poland, Netherlands, United States, France
 and others.



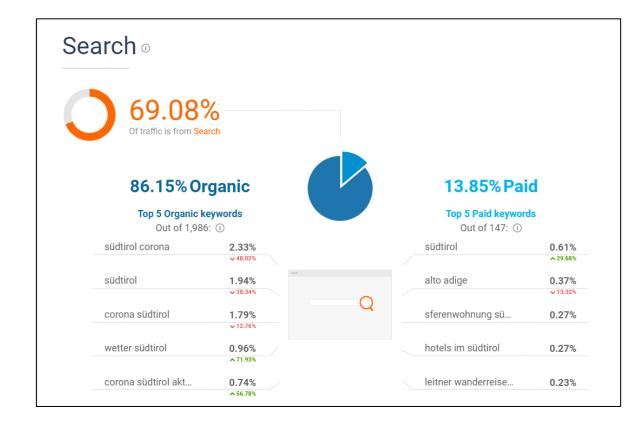
Search Visibility. Keywords & Search Engines

- For 3 main branded keywords south tyrol,
 suedtirol and sudtirol the website is in top
 3 positions in Google search.
- Good ranking (Top-5/Top-10) for keywords like names of the main places: Dolomiti,
 Dolomites, Bolzano, Merano, Lago di Carezza & others.



Search Visibility. Keywords & Search Engines

- Investment in Google Ads (in the UK) for the "Sudtirol" keyword.
- No rankings in Top-10 in Yahoo and Bing search engines.
- No investments to rank for more general terms like "hiking in italy / skiing Italy", ranking among Top-20 / Top-30 only.



Competitors Overview

Suedtirol.info has more traffic and higher
 Domain Authority than their competitors in search:

Traffic — 205K & DA — 39/100

- https://www.south-tirol.com/
 Organic Traffic 9K
 Domain Authority 39/100
- https://www.sudtirol.com/
 Organic Traffic 24K
 Domain Authority 50/100
- https://www.suedtirolerland.it/
 Organic Traffic 200K
 Domain Authority 72/100

Communication With Users

- Email & Phone number with opening days and hours.
- They have four main Social Media
 Channels from which users can also reach them via direct messages.
- Newsletter subscription.
- Special page for press with personal contacts: emails and phone numbers.

Contact

South Tyrol Information

Südtiroler Straße/Via Alto Adige 60 I-39100 Bolzano/Bozen

Press contact



PR Central & Western Europe

Artur Costabiei Michael-Pacher-Straße 11A 39031 Bruneck / Brunico

+39 0471 094 591 artur.costabiei@idm-suedtirol.com



PR UK

Christine Senoner
Dursanstraße 80C
39047 S. Crestina / S. Cristina

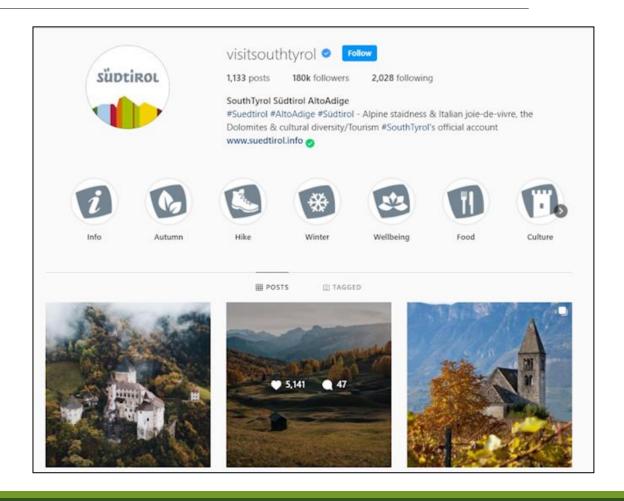
+39 0471 094 578 christine.senoner@idm-suedtirol.com - 12.30 pm and 2pm - 6pm and 2pm - 6pm

-39 (and do **not** omit the initial '0' of the phone number)



Communication Among Users

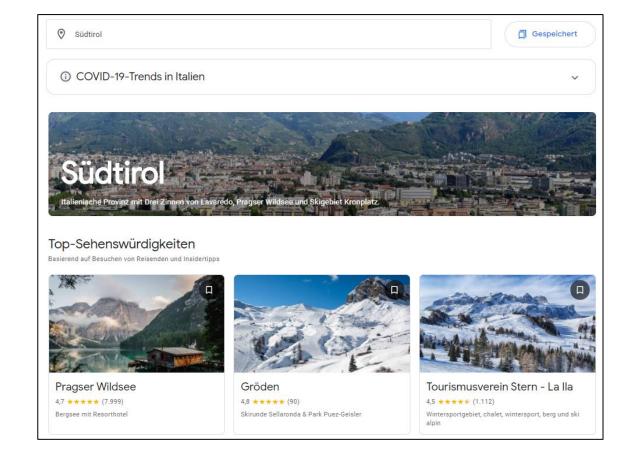
- No official forums.
- Active Instagram account. A lot of post with # on Instagram from users.
- Active discussions on TripAdvisor.
- Non-official groups on Facebook.



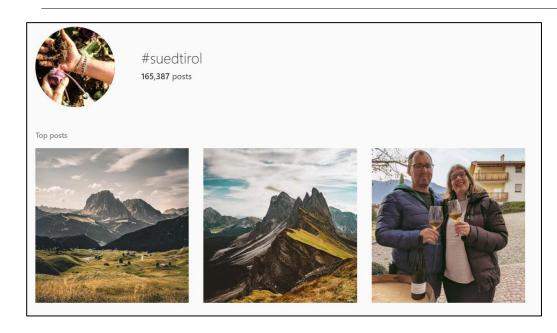
Social Networks & Web Reputation

- A lot of publications about South Tyrol as an interesting and appealing for the user who is deciding where to go
- Google Travel section is available for Sudtirol (German)

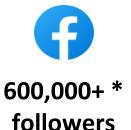




Social Networks & Web Reputation









5,800+ followers



180,000+ followers



11,900+ followers

*Sum of followers in different accounts in different languages/countries

B2B Communication

Contact



MICE International Partners & TO Markets: Germany, Austria, Switzerland, Italy, Belgium, Netherlands, UK, USA and international markets

Claudia Rier

+39 0471 094 524 claudia.rier@idm-suedtirol.com



TO Markets: Poland, Czech Republic, France, Scandinavia and Russia

Deborah Carlin

+39 0471 094 130 deborah.carlin@idm-suedtirol.com



MICE Partner in South Tyrol

Karin Lorefice

+39 0471 094 534 karin.lorefice@idm-suedtirol.com

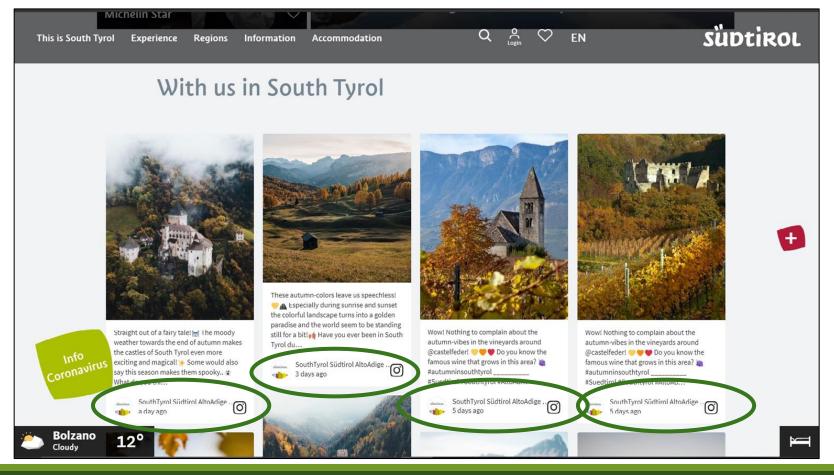


When - MAINTENANCE

Yevheniya Malonni & Sara Locatelli

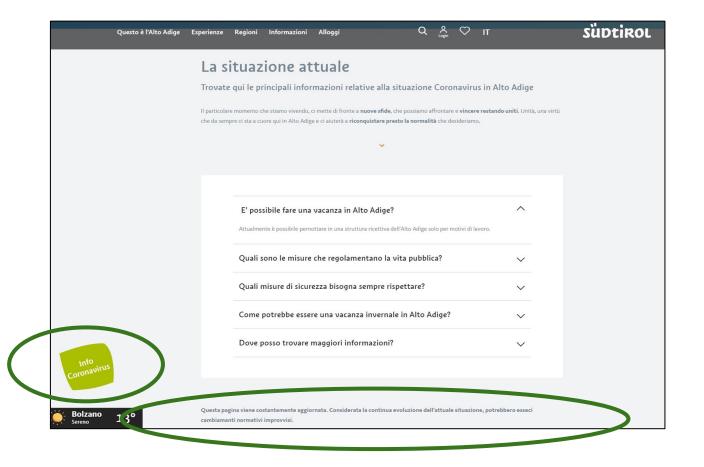
Constant Update

The official website, as well as the official accounts on the main social media (Facebook, Instagram, YouTube, Twitter) are updated on a daily basis.



Info Coronavirus

During the pandemic, the focus is on **constant updating** of news related to new legislations and restrictions. Consequently, the specific **button 'info coronavirus'**, in addition to all the other sections of the website, is regularly updated.



Social Media Management

Social media managers take a real effort to answer all the comments and interact with all the users.

They answer the vast variety of comments in the language of the writers (mainly in English, German, and Italian).





Positive Attitude

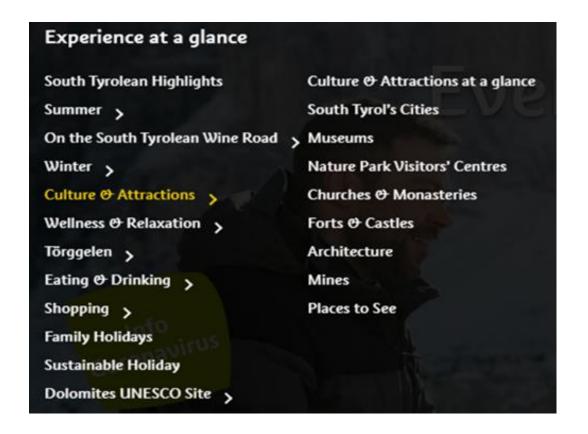
In general, we can observe that their attitude towards followers and the **regular updating** of their **social media accounts** is **satisfying**. **Communication** is stimulated **not only between managers** and users but **also among users**.



Events

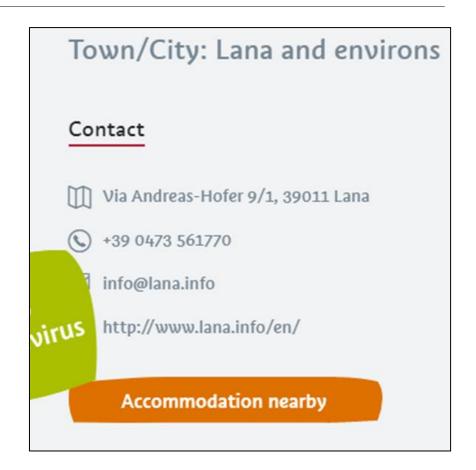
The destination's official website not only provides addresses and mobile numbers but also a huge range of direct and working links to the webpages of scheduled events.

The "attractions and culture" section is divided into topics: Museums, Churches and Abbeys, Architecture, Forts and Castles, Mines, among others.



Nearby Accomodation

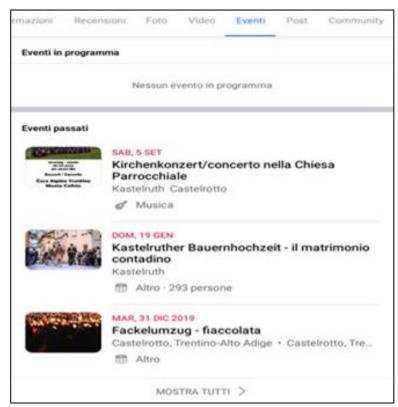
Moreover, the Events section allows to **book** nearby **accommodation**.



Social Medias

Even if Southtyrol is said not to be very technological, social media such as Facebook, Twitter, YouTube and Instagram are updated daily. For almost every village there's a dedicated Facebook and Instagram page, that shows all the current events in the neighbourhood.

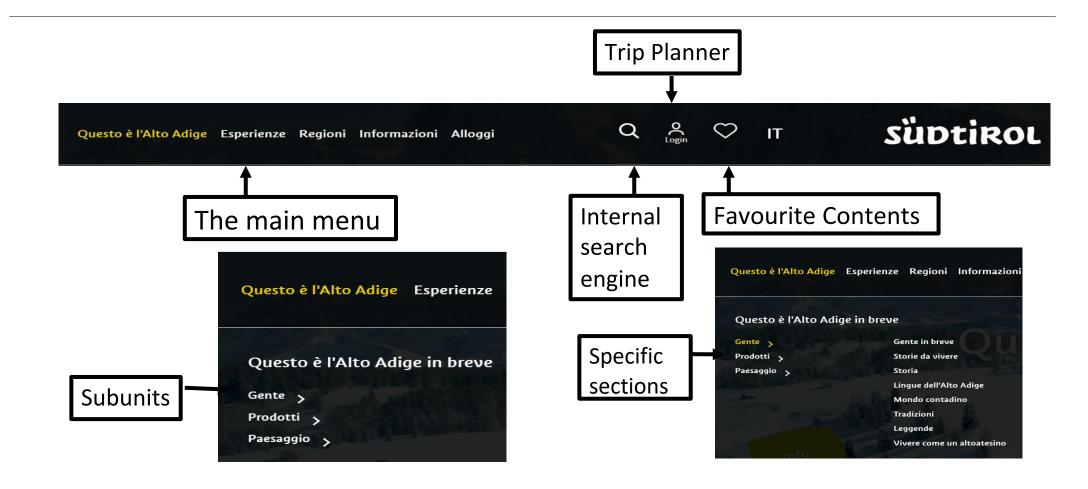




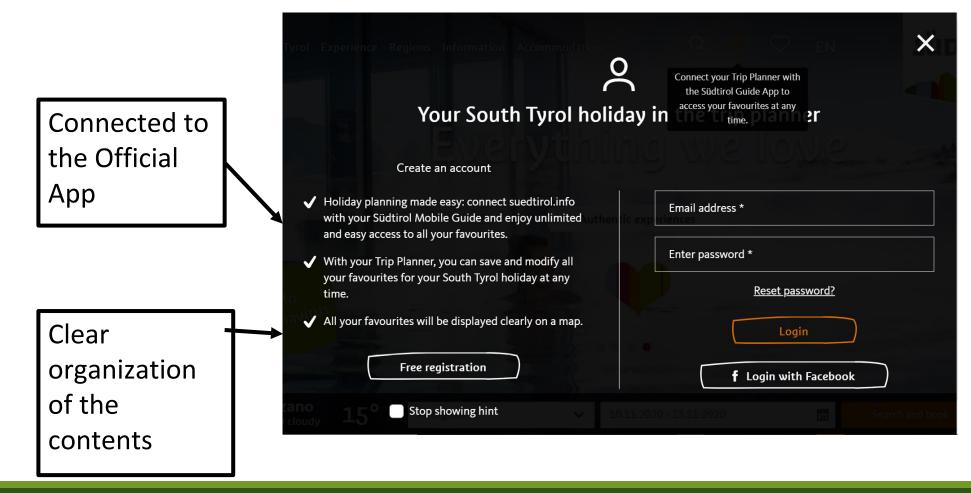
How - USABILITY

Alessandra Belli (1073046) & Filippo Curcio (1044730)

Home Page



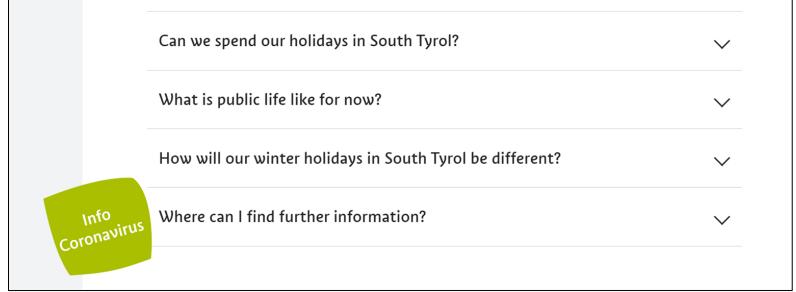
Trip Planner



Info Covid-19



The new section with always updated information about Coronavirus in South Tyrol



Experiences in South Tyrol



All the available proposals are displayed divided in categories

Newsletter & Social Medias



B2B Centre

- Personalized programmes
- Familiarisation trips
- Site inspections
- B2B workshops
- Choice of the most amazing experiences and locations
- Connection with local service providers
- Promotional material
- Newsletter





South Tyrol's official B2B portal

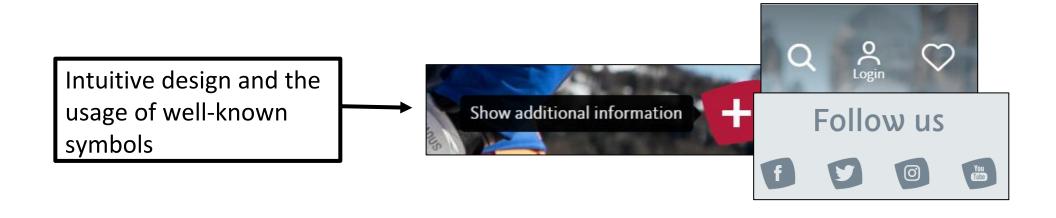
For tourism professionals and MICE planners

Are you a tour operator developing a new South Tyrol travel programme for your customers? Or are you a MICE planner looking for an extraordinary location for your event?

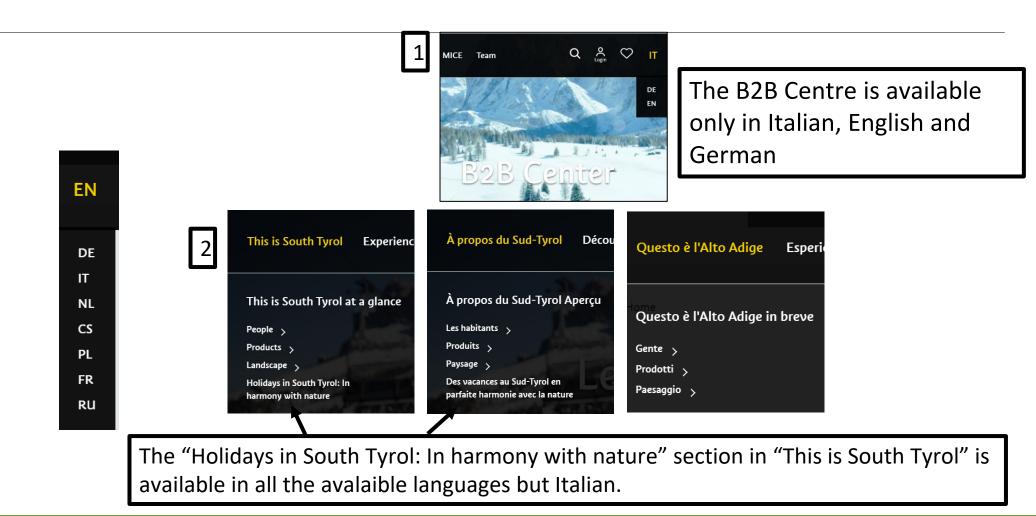
Here you will find up-to-date information on South Tyrol as a variety-rich destination including exciting product ideas and contacts to local service providers. Our B2B team will support you competently and free of charge in planning unforgettable South Tyrol travel offers. We'd be pleased to assist you in organising unique events and conferences in South Tyrol.

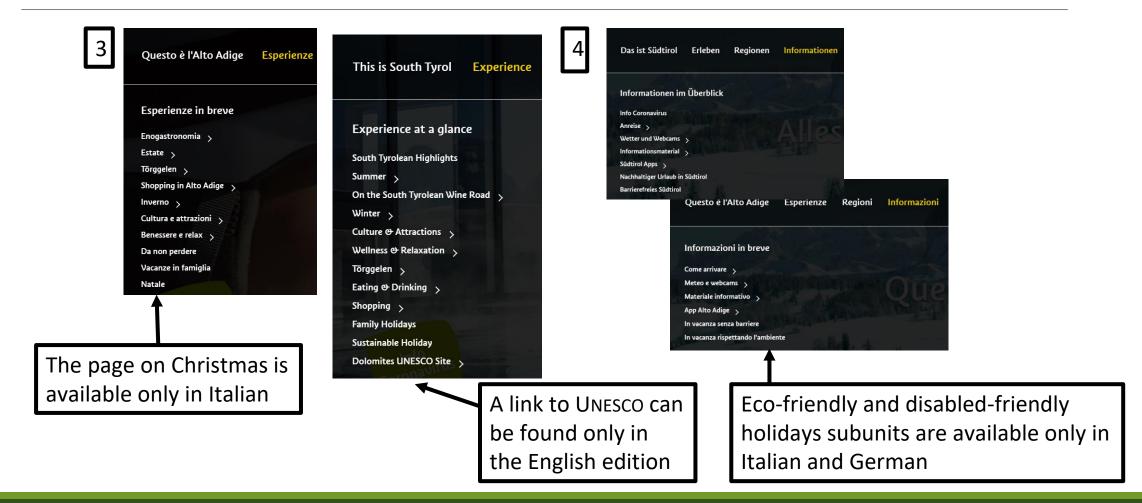


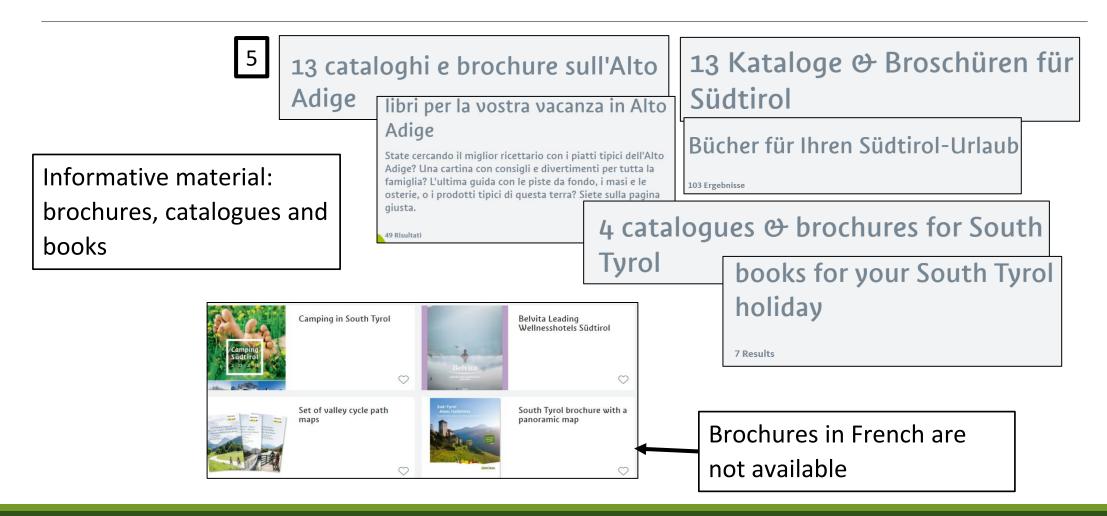
Easy Navigation





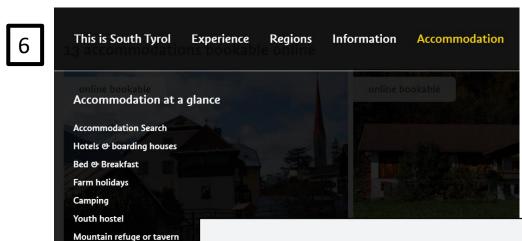




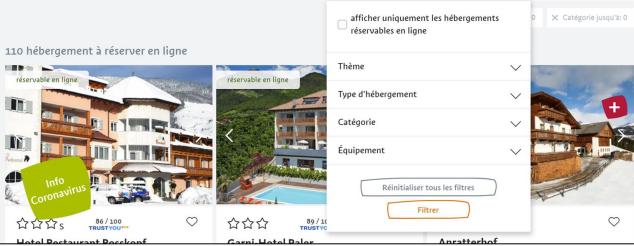


Apartments

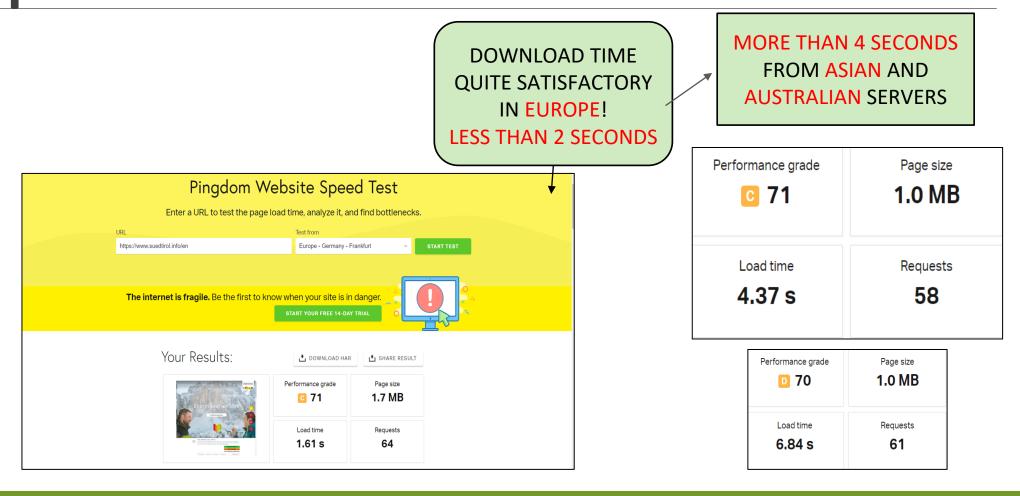
Tour Operator Offers



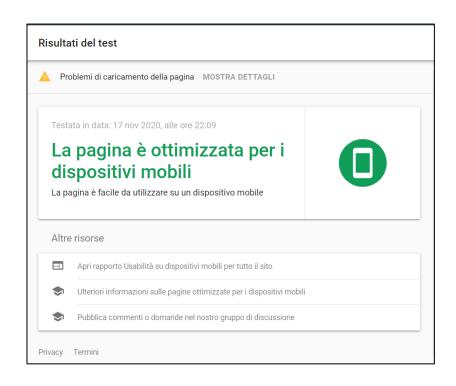
Only the German, Italian and English versions of the website have the "Accommodation" section divided in different categories of offer.



Download Time: hardware and software compliance



Mobile Friendliness



SÜDTIROL **POSITIVE ANSWER BY THE TEST** PROVIDED BY GOOGLE, THE SITE IS MOBILE-FRIENDLY! **BUT COULD SOMETIMES HAVE** PROBLEMS IN LOADING PAGES 17.11. - 20.11. THE EXPERIENCE ON A MOBILE **SCREEN** AND DIGITAL DEVICES IS VERY FLUID AND COMFORTABLE. NO PROBLEMS OF ADJUSTMENT OF THE PAGE

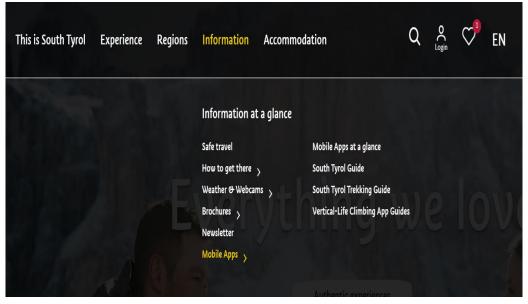
62

Local Apps

- EACH APPLICATION IS LISTED WITH ITS NAME
- UNFORTUNATELY SUGGESTED APPS
 CAN'T BE FOUND ON THE
 HOMEPAGE, THOUGH THEY CAN BE
 EASILY DETECTED IN THE
 «INFORMATION» SECTION
- UNDER THE «BROCHURES» ITEM 4
 THEMED BROCHURES & CATALOGUES
 ARE AVAILABLE IN DIFFERENT
 LANGUAGES

THE WEBSITE INFORMS USERS ABOUT THREE
OFFICIAL APPS UNDER THE «MOBILE APPS» ITEM



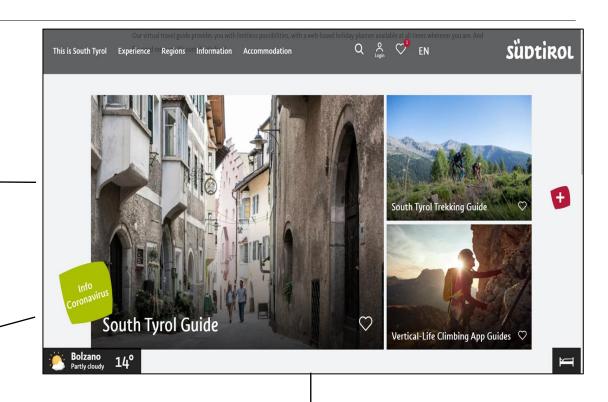




Local Apps

- THE WEBSITE PROVIDES A BRIEF DESCRIPTION FOR EACH OF THE THREE MAIN APPS:
 - SOUTH TYROL GUIDE
- 2. SOUTH TYROL TREKKING
- 3. GUIDE VERTICAL LIFE CLIMBING

AVAILABLE BOTH FOR ANDROID SYSTEM AND FOR IOS SYSTEM



Direct links to download apps, brochures and books.

No need to leave the website



By What Means - FEASIBILITY

Philip Vella

By What Means - FEASIBILITY





In 2017: 30 Millions for IDM's activities



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By What Means - FEASIBILITY



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Digital

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Conclusion

STRENGHTS	WEAKNESSES
A lot of traffic from Google and high rankings in keywords	Lack of visibility in Yahoo & Bing
Active, responsive and interactive social media accounts	No visibility for general keywords like "hiking in Italy"
Good reputation on the Web and on social networking platforms	No official forum or Facebook Group
Clear B2B and B2C communication	No business account for Facebook pages
Covid information immediately available	Some languages versions are quite incomplete
Inspiring design and well-recognisable logo	No geographical information in the home page
Clear and captivating content	Only few informative material in same languages
Apps connected with the official website	
Efficient and mobile-friendly webpages	

Thank you for your attention!

Adele Donda - 1073043

Rachele Colpo - 1076017

Yevheniya Malonni - 1038644

Irina Serdyukovskaya - 1073184

Ivan Kuznetsov - 1073183

Filippo Curcio - 1044730

Philip Vella - 1073021

Sara Roberta Locatelli - 1019210

Alessia De Bagge - 1049500

Alessandra Belli - 1073046

